



10/8/2012

Denny Taylor
Partner
6217 Camp Bowie
Fort Worth, TX 76116

Karen,

I have to say when you & Jeff brought me RD Fresh to test I was your biggest skeptic. In the first week it did exactly what you said it would do. I immediately found that the walk-in was drier and colder. The temperatures in both my walk-in & reach-in dropped so low that I had to raise the temperatures on the compressor to 40° They now stay about 35°. This benefit was especially obvious when receiving my truck; it took no time for the cooler to recover after having the door open for some time to put product up. I now make Onion Rings once a day. I am saving in two areas: I have less setup waste of product, and in labor, which is better used tending to the customer. With the moisture removed the integrity of the Onion Rings holds up to the quality and standards of Sonic. Our produce is holding longer, so I can order at a closer par level. I am now a big fan of RD Fresh. It has worked out so well that we now have the benefits and savings in 14 of our locations. Thank you for introducing RD Fresh to me.

Sincerely,

A handwritten signature in black ink, appearing to read "Denny Taylor". The signature is fluid and cursive, written over a horizontal line.

Denny Taylor
Partner

SONIC Drive In

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