

Deck Hankins
to Pearl

Pearl:

I serviced your schools today for what will be the last time for this school year. I just wanted to thank you for the opportunity and hopefully I will be invited back next year to continue to save your district money!

I also just wanted to offer a quick review of what we removed from the coolers. Remember we essentially started in November so these numbers don't quite reflect a full school year but are still impressive.

RD Fresh accomplished the following:

- 52 pounds of moisture
- 10 pounds of volatile organic compounds (ammonia, nitrogen, sulfur)
- 4 pounds of ethylene gas (this is what the produce last longer)
- You saved between \$1440 and \$2800 in energy.
- You saved 1% to 3% of your produce budget.

All in all, I would say this has been a very successful year with RD Fresh!
Thanks again and please do not hesitate to contact me with any questions or concerns.